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RSAWEB's recent appointment as a reseller of Versa SD-WAN is part of the company's ongoing business philosophy of providing customers with a full suite of ICT products and services.

RSAWEB appointed as a reseller of Versa SD-WAN

Gartner's latest Magic Quadrant report for the APAC region on WAN Edge Infrastructure recognizes Nexapp Technologies, a Pune-based ...

Pune-based Nexapp Technologies Positioned as 'Notable Vendor' in the Gartner Magic Quadrant for WAN Edge Infrastructure 2021 in

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the APAC Region

As organizations prepare a plan for migrating to the Secure Access Service Edge, or SASE, model, they need to carefully assess the need for reorganization of the ...

Gartner Offers Insights on Migrating to SASE

Windstream Enterprise (WE), a managed communications service provider ... The three new SD-WAN edge devices are the next-generation technology from VMware, named as a Leader in the 2020 Gartner Magic ...

Windstream Enterprise Announces New Enhancements Available for SD-WAN with VMware

We believe it demonstrates the widespread recognition of Huawei's

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SD-WAN ... providers improve their products by receiving objective, unbiased feedback from their customers. Currently, Gartner ...

Huawei Recognized as a 2021 Gartner Peer Insights Customers' Choice for WAN Edge Infrastructure

In addition to Gartner's bullish outlook on SASE, my own firm Futuriom recently projected that the SD-WAN market will maintain consistent growth of 34% CAGR over the next few years. Versa has ...

Why Versa Grabbed \$84 Million For SASE

However, the company is still a Gartner Magic Quadrant leader in SIEM ... meaning customers can pair PANW's security stack with

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another SD-WAN provider, or pair CloudGenix with another provider ...

Which Cybersecurity Stocks Should You Buy?

According to Gartner, the SASE market is expected to grow ... initiatives and turn to flexible and secure solutions such as SD-WAN and SASE to address their networking and security needs.

Versa raises \$84M

Aryaka Networks, the leading global Cloud-First WAN provider, today announced WD-40, the number one global brand for specialist solvents, has deployed Aryaka's managed SD-WAN and SASE service to build ...

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WD-40 Eases Network Friction with Slick SD-WAN Overhaul

SASE is a term coined by Gartner Inc. that combines SD-WAN ... are positioned between the 5G wireless and SD-WAN layer at a service provider's facility and the application higher in the ...

VMware extends zero-trust security options to its global points of presence

A number of service providers and vendors have told Light ... selected were headed in the right direction. SASE can include SD-WAN services, policy-based security, and is important in enterprises ...

Confusion around SASE remains while deployments accelerate

Windstream Enterprise (WE), a managed communications service

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provider ... new SD-WAN edge devices are the next-generation technology from VMware, named as a Leader in the 2020 Gartner Magic ...

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Jun 22, 2021--(BUSINESS WIRE)--Aryaka Networks, the leading global Cloud-First WAN provider, today announced WD-40, the number one global brand for specialist solvents, has deployed Aryaka's managed ...

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--(BUSINESS WIRE)--Aryaka Networks, the leading global Cloud-First WAN provider, today announced WD-40, the number one global brand for specialist solvents, has deployed Aryaka's managed SD-WAN ...

Starting with problems and challenges faced by enterprise WANs, Software-Defined Wide Area Network Architectures and Technologies provides a detailed description of SD-WAN's background and basic features, as well as the system architecture,

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operating mechanism, and application scenarios of the SD-WAN solution based on the implementation of Huawei SD-WAN Solution. It also explains key SD-WAN technologies and analyzes real SD-WAN deployment cases, affording readers with design methods and deployment suggestions for the SD-WAN solution. The information presented in this book is easy to understand and very practical. It enables you to become adept in the SD-WAN solution's implementation and design principles. The book is intended for ICT practitioners, such as network technical support engineers, network administrators, and network planning engineers, to use in studying theory. Furthermore, it serves as reference material for network technology enthusiasts. Authors Cheng Sheng is the Chief Architect of Huawei's SD-WAN Solution. He has nearly 20 years of experience in network product and solution

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design, as well as extensive expertise in product design and development, network planning and design, and network engineering project implementation. Jie Bai is an Architect of Huawei's SD-WAN Solution. He is well versed in Huawei security products and SD-WAN Solution and has written books such as Huawei Firewall Technology Talk as well as Huawei Anti-DDoS Technology Talk. Qi Sun is a Senior Information Architect of Huawei, and he is knowledgeable in Huawei SD-WAN Solution, CloudVPN Solution, and Cloud Management Solution. He also participated in the information architecture design and delivery of multiple solutions.

The only official, comprehensive reference guide to the CISSP Thoroughly updated for 2021 and beyond, this is the authoritative

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common body of knowledge (CBK) from (ISC)2 for information security professionals charged with designing, engineering, implementing, and managing the overall information security program to protect organizations from increasingly sophisticated attacks. Vendor neutral and backed by (ISC)2, the CISSP credential meets the stringent requirements of ISO/IEC Standard 17024. This CBK covers the current eight domains of CISSP with the necessary depth to apply them to the daily practice of information security. Revised and updated by a team of subject matter experts, this comprehensive reference covers all of the more than 300 CISSP objectives and sub-objectives in a structured format with: Common and good practices for each objective Common vocabulary and definitions References to widely accepted computing standards Highlights of successful approaches through case studies Whether

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you've earned your CISSP credential or are looking for a valuable resource to help advance your security career, this comprehensive guide offers everything you need to apply the knowledge of the most recognized body of influence in information security

The perimeter defenses guarding your network perhaps are not as secure as you think. Hosts behind the firewall have no defenses of their own, so when a host in the "trusted" zone is breached, access to your data center is not far behind. That's an all-too-familiar scenario today. With this practical book, you'll learn the principles behind zero trust architecture, along with details necessary to implement it. The Zero Trust Model treats all hosts as if they're internet-facing, and considers the entire network to be compromised and hostile. By taking this approach, you'll focus on building

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strong authentication, authorization, and encryption throughout, while providing compartmentalized access and better operational agility. Understand how perimeter-based defenses have evolved to become the broken model we use today Explore two case studies of zero trust in production networks on the client side (Google) and on the server side (PagerDuty) Get example configuration for open source tools that you can use to build a zero trust network Learn how to migrate from a perimeter-based network to a zero trust network in production

What's the secret to sales success? If you're like most business leaders, you'd say it's fundamentally about relationships-and you'd be wrong. The best salespeople don't just build relationships with customers. They challenge them. The need to understand what top-

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performing reps are doing that their average performing colleagues are not drove Matthew Dixon, Brent Adamson, and their colleagues at Corporate Executive Board to investigate the skills, behaviors, knowledge, and attitudes that matter most for high performance. And what they discovered may be the biggest shock to conventional sales wisdom in decades. Based on an exhaustive study of thousands of sales reps across multiple industries and geographies, The Challenger Sale argues that classic relationship building is a losing approach, especially when it comes to selling complex, large-scale business-to-business solutions. The authors' study found that every sales rep in the world falls into one of five distinct profiles, and while all of these types of reps can deliver average sales performance, only one-the Challenger- delivers consistently high performance. Instead of bludgeoning customers with endless facts

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and features about their company and products, Challengers approach customers with unique insights about how they can save or make money. They tailor their sales message to the customer's specific needs and objectives. Rather than acquiescing to the customer's every demand or objection, they are assertive, pushing back when necessary and taking control of the sale. The things that make Challengers unique are replicable and teachable to the average sales rep. Once you understand how to identify the Challengers in your organization, you can model their approach and embed it throughout your sales force. The authors explain how almost any average-performing rep, once equipped with the right tools, can successfully reframe customers' expectations and deliver a distinctive purchase experience that drives higher levels of customer loyalty and, ultimately, greater growth.

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This document brings together a set of latest data points and publicly available information relevant for Consulting & IT Services Industry. We are very excited to share this content and believe that readers will benefit from this periodic publication immensely.

This book is intended for any professional interested in gaining greater insight into the terms, concepts, and issues related to the ongoing evolution of security and networking. It has been developed for a range of readers: the executive seeking to understand how their business is changing, the IT leader responsible for driving the transition, and the technologist designing and implementing change. Upon conclusion of the book, the reader

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should have a better and deeper understanding of:

- The state of enterprise technology today – legacy systems and networks, cloud compute and service providers, hybrid operating models
- The ongoing evolution to hybrid models, bringing together disparate data center and cloud components under a single policy and security management umbrella.
- The individual components that make up networking and security ecosystems and how they come together to form an intrinsic security solution.
- The path to move enterprise networking and security blueprint towards SASE architecture.
- How the integration of SD-WAN and SASE will address latency, performance, and global policy
- As a team at the forefront of SD-WAN technology, we are uniquely positioned to help IT transform WAN into SASE as we lead the evolution in its implementation and deployment.
- Market trends that have contributed to this

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movement, the challenges that it poses, and its value to both individual users and the broader enterprise. •In the realms of implementation and deployment, we will cover SASE network flow, design principles and operation practices, the role of Artificial Intelligence and Machine Learning (AIOps/ML) in the SASE platform, and the necessary preparatory steps to ensure effective Day-0 through Day-N operations and management. This technical book has 100+ diagrams to simplify the concept. Get started on your SASE Journey.

This is the first book describing cable networks, services, and their management in greater detail by thirteen experts in various fields covering network architectures and services, operations, administration, maintenance, provisioning, troubleshooting

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(OAMPT) for residential services; network architectures, services, and OAMPT for business services; Software Defined Networks (SDN) and Virtualization concepts Comprehensive reference book useful for people working for a multiple systems operator Includes chapter introductions Written by 13 experts in various fields such as network services and soft defined networks

This document brings together a set of latest data points and publicly available information relevant for Hybrid Cloud Infrastructure Industry. We are very excited to share this content and believe that readers will benefit from this periodic publication immensely.

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networking and security blueprint towards SASE architecture.-How the integration of SD-WAN and SASE will address latency, performance, and global policy-As a team at the forefront of SD-WAN technology, we are uniquely positioned to help IT transform WAN into SASE as we lead the evolution in its implementation and deployment. -Market trends that have contributed to this movement, the challenges that it poses, and its value to both individual users and the broader enterprise. -In the realms of implementation and deployment, we will cover SASE network flow, design principles and operation practices, the role of Artificial Intelligence and Machine Learning (AIOps/ML) in the SASE platform, and the necessary preparatory steps to ensure effective Day-0 through Day-N operations and management. This technical book has 100+ diagrams to simplify the concept. Get started on your SASE

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